



### **Company background**

MILabs is a Dutch company that has been active for over a decade in the space of advanced molecular imaging. It develops, manufactures and distributes high-end imaging scanners for use in a preclinical setting. MILabs brings outstanding non-invasive imaging performance to today's increasingly multimodal preclinical research environment. Designed as a scalable all-in-one platform, each individual modality – whether X-ray CT, PET, SPECT or Optical CT – offers performance beyond the capabilities of any other preclinical imaging system. MILabs has received many international awards for its products and technologies and is proud to have a wide range of prestigious academic centers, institutions and biotech companies from around the world among its clients.

While its preclinical business is growing rapidly, MILabs has now taken steps to also enter the clinical space by developing a high-end SPECT scanner that is to be introduced in the market in 2019. The organisation is shaping up for the next stage in its growth and to that end MILabs is seeking to hire an experienced

## **Chief Operations Officer (COO)**

### **Role**

The COO has been involved in a medical device approval and worked in a medical device company. He or she shall have the primary responsibility of leading the day-to-day operations of our company's business in accordance with the strategic plan and the operating and capital budgets. The COO will report to the company's Chief Executive Officer ("CEO").

Without limiting the generality of the foregoing, the primary responsibilities of the COO will include the following:

- Oversee day-to-day operations and regularly evaluate the efficiency of business procedures according to organizational objectives and implement best-practices improvements and implement and manage an appropriate ERP system;
- Assist the CEO in establishing and maintaining an appropriate organizational structure and makes sure employees feel valued;
- Manages human resources in order to recruit skilled talent and keep the best employees;
- Develop, in collaboration with the Business/Financial Controller and the Clinical Business Director, an annual operating plan that supports the company's long-term operations strategy;
- Assist the CEO, the Business/Financial Controller and the Clinical Business Director in developing and overseeing the long-term business strategy of the company;
- Assist the CEO in overseeing the company's achievement and maintenance of a satisfactory competitive position within its industry;
- Assess and manage the principal risks of the company's business within operations including facility expansion, just-in-time manufacturing, procurement process efficiency, material and resources allocations, management of relationships/agreements with external vendors and inventory oversight.
- Perform regular cost-benefit analyses to improve operational efficiency and/or reduce costs;
- Oversee customer support processes and evaluate and organize them to enhance customer satisfaction;



- Keep the CEO fully informed in a timely and candid manner of the conduct of the day-to-day operations of the company towards the achievement of its established goals, and of all material deviations from the goals or objectives and policies established by the CEO and Board of Directors;
- Foster a corporate culture that promotes ethical practices, customer focus and service, and encourages individual integrity;
- Ensure that the company runs with legality and conformity to established regulations, including health and safety practices;
- Revise and/or formulate operational policies and promote their implementation.

### **Skills and experience**

The COO will be an experienced senior executive with the following skills and experience:

- Technical background (university level), e.g. Physics of Electrical Engineering, enabling a thorough understanding of the technologies that MILabs develops and sells;
- At least 10 years of relevant industry experience, both in operational as well as managerial roles;
- Minimum 5 years experience in staffing or human resources;
- Outstanding communication and people skills;
- Excellent understanding of and hands on experience with the requirements of FDA and EU medical device regulations and quality management systems, and the impact on operations and processes;
- Working knowledge of data analysis and performance/operation metrics.

In addition the candidate:

- Has a strong personality;
- Is a good team player with excellent people management skills;
- Has a high energy level;
- Is hands-on, but also strategically and tactically strong;
- Has the ability to adapt to a small yet rapidly developing organisation that continuously poses different challenges;
- Is willing to relocate to the Netherlands.

For further information on MILabs please visit our website [www.milabs.com](http://www.milabs.com). To apply send your resume and motivation letter to [jobs@milabs.com](mailto:jobs@milabs.com).